October 8, 2015*

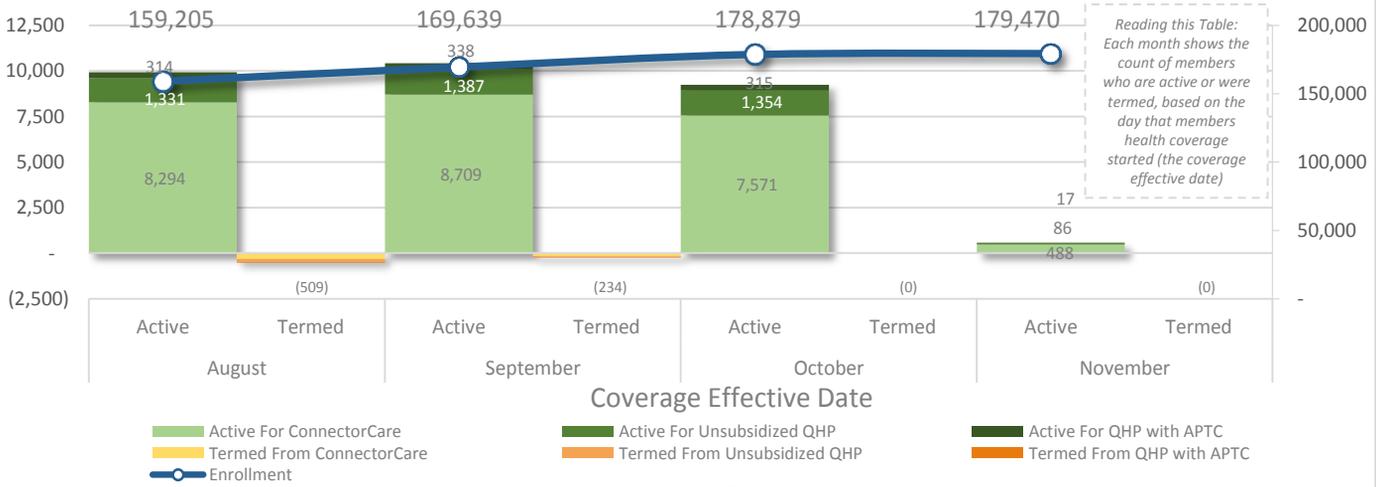**CCA Board Report Metrics**
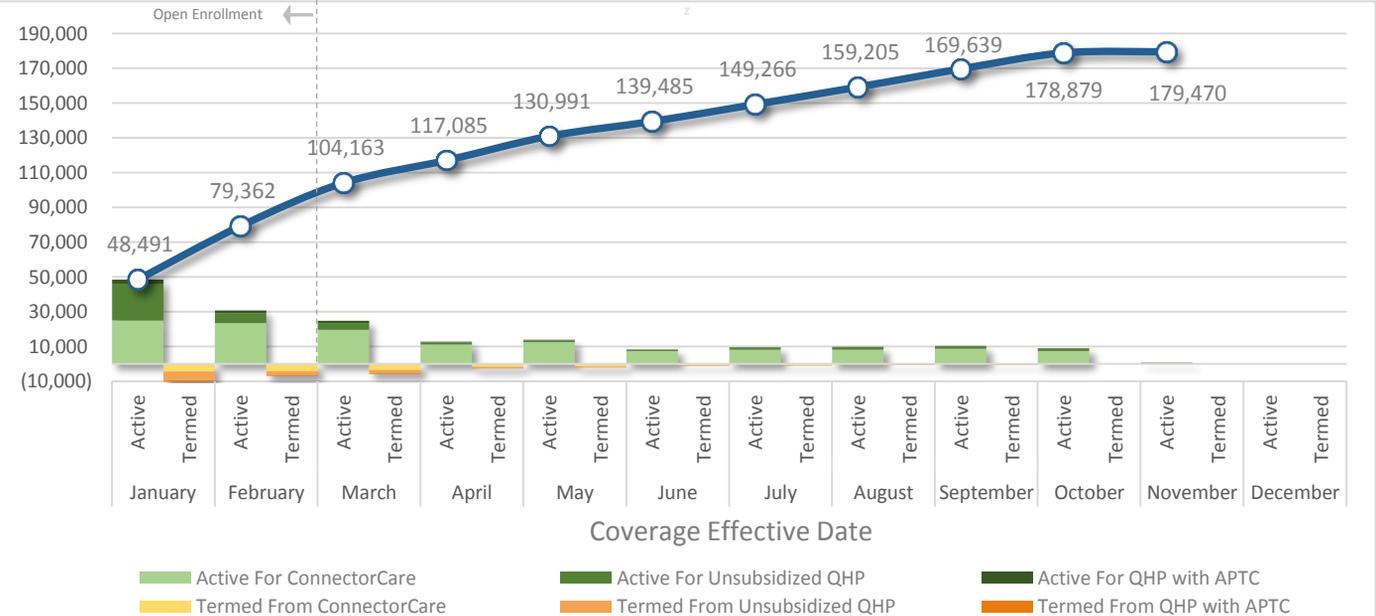
*Reporting period through September 30th
Source: Dell Financial Management System (FMS) – October 1, 2015

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## Total Non-Group Medical Enrollment: Current Rolling Quarter*,**



*Reading this Table: Each month shows the count of members who are active or were termed, based on the day that members health coverage started (the coverage effective date)*

| | 159,205 | | 169,639 | | 178,879 | | 179,470 | |
|---|---|---|---|---|---|---|---|---|
| | 314 | | 338 | | 315 | | 17 | |
| | 1,331 | | 1,387 | | 1,354 | | 86 | |
| | 8,294 | | 8,709 | | 7,571 | | 488 | |
| | Active | Termed | Active | Termed | Active | Termed | Active | Termed |
| | | (509) | | (234) | | (0) | | (0) |
| | August | | September | | October | | November | |

**Coverage Effective Date**

- Active For ConnectorCare
- Active For Unsubsidized QHP
- Active For QHP with APTC
- Termed From ConnectorCare
- Termed From Unsubsidized QHP
- Termed From QHP with APTC
- Enrollment

*Rolling Quarter time span includes previous two months, current month, and upcoming month*

- *"Active" is defined as the number of effectuated members based on when their coverage starts (coverage effective date), including those who have been retro- or are prospectively-enrolled. For example, a member who enrolls in March for a policy starting April 1 will appear in the April active count.*

- *"Termed" is defined as the number of members who have left coverage based on when their coverage started (coverage effective date), including those who have been retro- or prospectively-termed. For example, a member enrolled in a policy with a March 1 coverage effective date who then terminates coverage in July will appear in the March termed count.*

- *The enrollment line shows the cumulative number of effectuated members, as of the date of this report.*
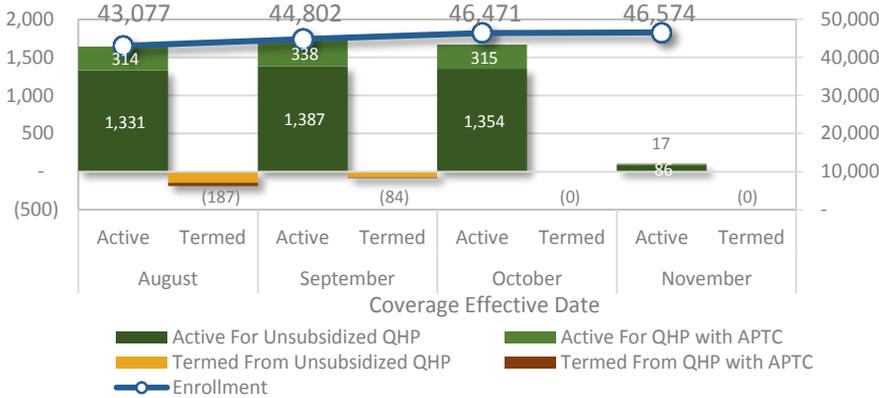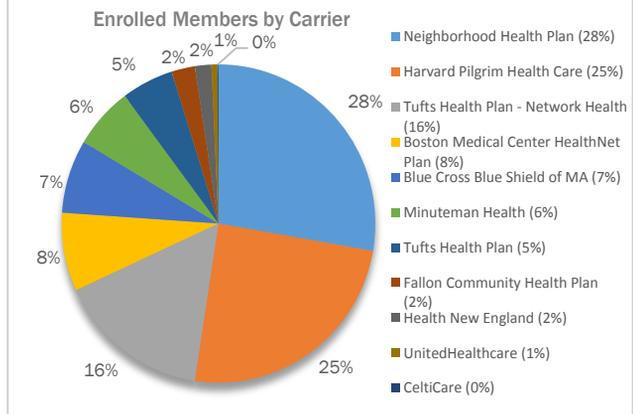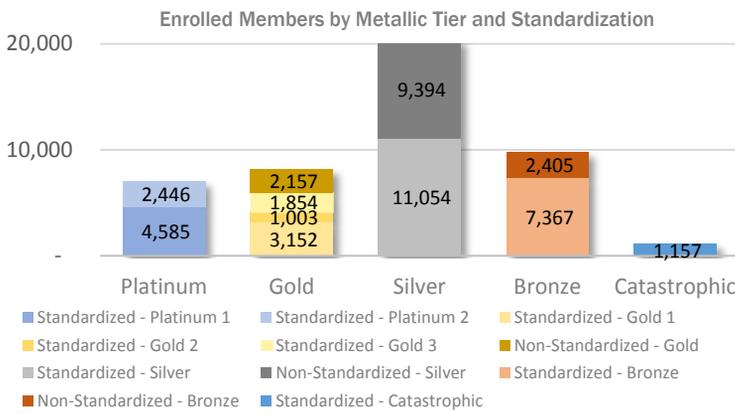
## Total Non-Group Medical Enrollment: Year to Date**



Open Enrollment

48,491  79,362  104,163  117,085  130,991  139,485  149,266  159,205  169,639  178,879  179,470

| Active | Termed | Active | Termed | Active | Termed | Active | Termed | Active | Termed | Active | Termed | Active | Termed | Active | Termed | Active | Termed | Active | Termed | Active | Termed | Active | Termed |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| January | | February | | March | | April | | May | | June | | July | | August | | September | | October | | November | | December | |

**Coverage Effective Date**

- Active For ConnectorCare
- Active For Unsubsidized QHP
- Active For QHP with APTC
- Termed From ConnectorCare
- Termed From Unsubsidized QHP
- Termed From QHP with APTC

- **179,470 individuals are enrolled in non-group medical coverage. This represents a 0.3% increase from the previous month**

  – **These members are enrolled in Unsubsidized QHP (39,008), Subsidized QHP with APTC (7,566), and ConnectorCare (132,896) medical plans**

- **29,040 individuals have left non-group medical coverage this year**

  – **These members were enrolled in Unsubsidized QHP (10,658), Subsidized QHP with APTC (1,569) and ConnectorCare (16,813) medical plans**

*Note: This report is based on the latest available membership information as it appears in the CCA Financial Management System. Normal member activity (e.g., retroactive enrollment, account changes) may result in adjustments to figures reported in prior versions of the Board Report Metrics.*
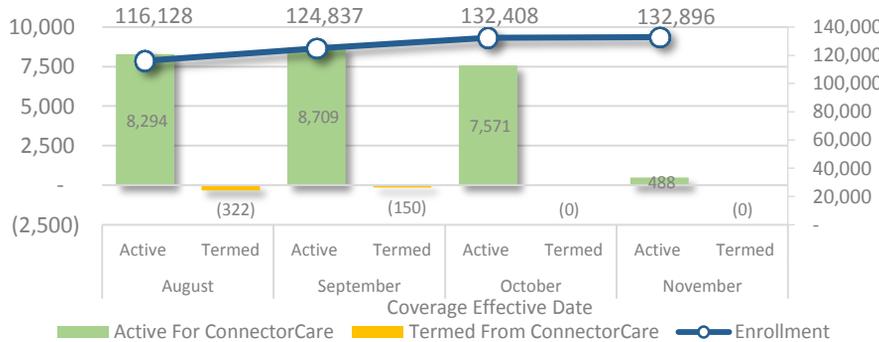*** A member reconciliation effort undertaken by CCA has resulted in updates to historical enrollment figures*

October 8, 2015*

**CCA Board Report Metrics**

*Reporting period through September 30th
Source: Dell Financial Management System (FMS) – October 1, 2015

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## Non-Group Medical Enrollment – Unsubsidized QHP and APTC**



Enrollment: 43,077 | 44,802 | 46,471 | 46,574

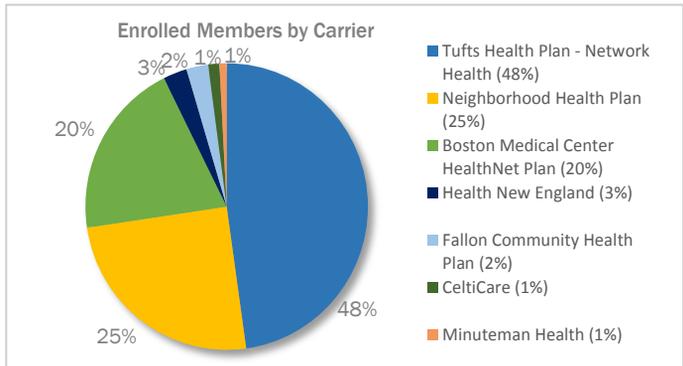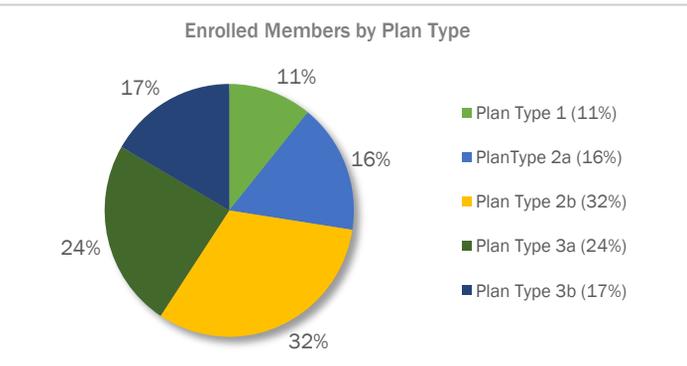| Coverage Effective Date | August Active | August Termed | September Active | September Termed | October Active | October Termed | November Active | November Termed |
|---|---|---|---|---|---|---|---|---|
| Active For Unsubsidized QHP | 1,331 | | 1,387 | | 1,354 | | 86 | |
| Active For QHP with APTC | 314 | | 338 | | 315 | | 17 | |
| Termed From Unsubsidized QHP | | (187) | | (84) | | (0) | | (0) |

- 46,574 individuals are enrolled in non-group medical Unsubsidized QHP (39,008) or QHP with APTC (7,566) plans. This is a 0.2% increase from the previous month.

- 44% of enrolled Unsubsidized QHP and APTC members have selected a Standardized or Non-Standardized Silver plan.

- 53% of members are enrolled in either Neighborhood Health Plan or Harvard Pilgrim Health Care, with all other carriers each representing less than 20% of the enrolled population.

### Enrolled Members by Metallic Tier and Standardization



| Tier | Values |
|---|---|
| Platinum | 4,585 / 2,446 |
| Gold | 3,152 / 1,003 / 1,854 / 2,157 |
| Silver | 11,054 / 9,394 |
| Bronze | 7,367 / 2,405 |
| Catastrophic | 1,157 |

Standardized - Platinum 1, Standardized - Platinum 2, Standardized - Gold 1, Standardized - Gold 2, Standardized - Gold 3, Non-Standardized - Gold, Standardized - Silver, Non-Standardized - Silver, Standardized - Bronze, Non-Standardized - Bronze, Standardized - Catastrophic

### Enrolled Members by Carrier



- Neighborhood Health Plan (28%)
- Harvard Pilgrim Health Care (25%)
- Tufts Health Plan - Network Health (16%)
- Boston Medical Center HealthNet Plan (8%)
- Blue Cross Blue Shield of MA (7%)
- Minuteman Health (6%)
- Tufts Health Plan (5%)
- Fallon Community Health Plan (2%)
- Health New England (2%)
- UnitedHealthcare (1%)
- CeltiCare (0%)

## Non-Group Medical Enrollment – ConnectorCare**



Enrollment: 116,128 | 124,837 | 132,408 | 132,896

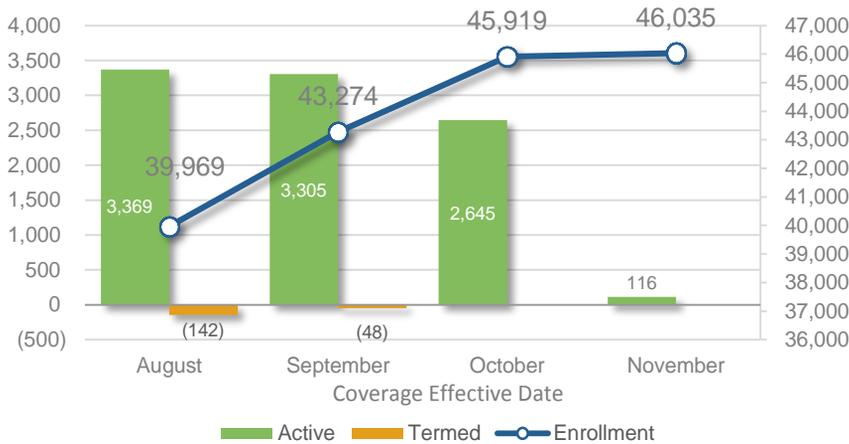| Coverage Effective Date | August Active | August Termed | September Active | September Termed | October Active | October Termed | November Active | November Termed |
|---|---|---|---|---|---|---|---|---|
| Active For ConnectorCare | 8,294 | | 8,709 | | 7,571 | | 488 | |
| Termed From ConnectorCare | | (322) | | (150) | | (0) | | (0) |

- 132,896 individuals are enrolled in non-group medical ConnectorCare plans. This is a 0.4% increase from the previous month.

- 89% of enrolled ConnectorCare members have selected plan types 2 and 3.

- 93% of members are enrolled in one of three carriers: Tufts Health Plan – Network Health (48%), Neighborhood Health Plan (25%) and Boston Medical Center HealthNet (20%).
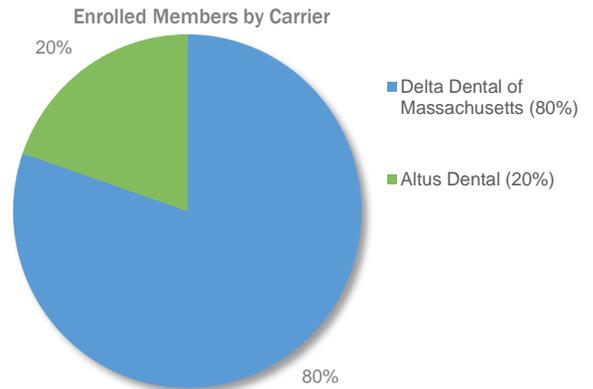
### Enrolled Members by Plan Type



- Plan Type 1 (11%)
- PlanType 2a (16%)
- Plan Type 2b (32%)
- Plan Type 3a (24%)
- Plan Type 3b (17%)

### Enrolled Members by Carrier



- Tufts Health Plan - Network Health (48%)
- Neighborhood Health Plan (25%)
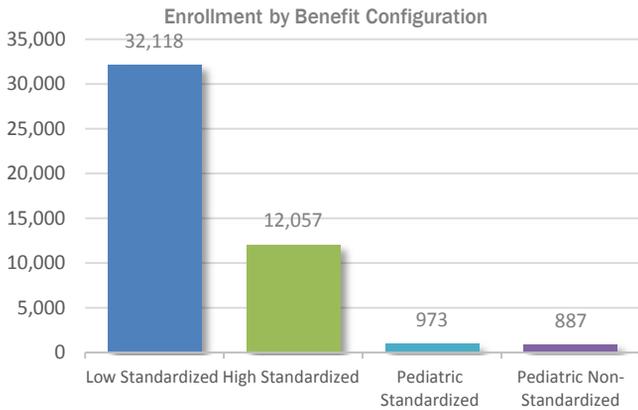- Boston Medical Center HealthNet Plan (20%)
- Health New England (3%)
- Fallon Community Health Plan (2%)
- CeltiCare (1%)
- Minuteman Health (1%)

** A member reconciliation effort undertaken by CCA has resulted in updates to historical enrollment figures

October 8, 2015*

# CCA Board Report Metrics

*Reporting period through September 30th
Source: Dell Financial Management System (FMS) – October 1, 2015

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## Non-Group Dental Enrollment**



Chart: Coverage Effective Date (Active, Termed, Enrollment)
- August: Active 3,369; Termed (142); Enrollment 39,969
- September: Active 3,305; Termed (48); Enrollment 43,274
- October: Active 2,645; Enrollment 45,919
- November: Active 116; Enrollment 46,035

- **46,035 individuals are enrolled in non-group dental plans. This is a 0.3% increase from the previous month.**

- **70% of enrolled dental members have selected Low Standardized plans.**

- **80% of these individuals are enrolled in Delta Dental of Massachusetts plans, with Altus Dental representing the remaining enrolled population.**
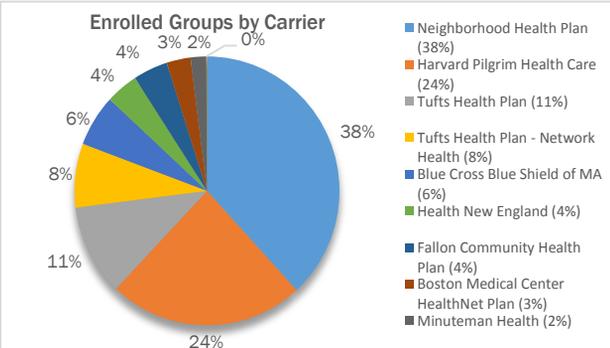
### Enrollment by Benefit Configuration



- Low Standardized: 32,118
- High Standardized: 12,057
- Pediatric Standardized: 973
- Pediatric Non-Standardized: 887

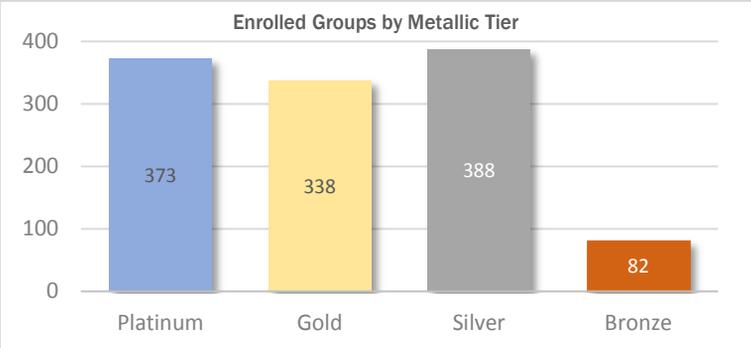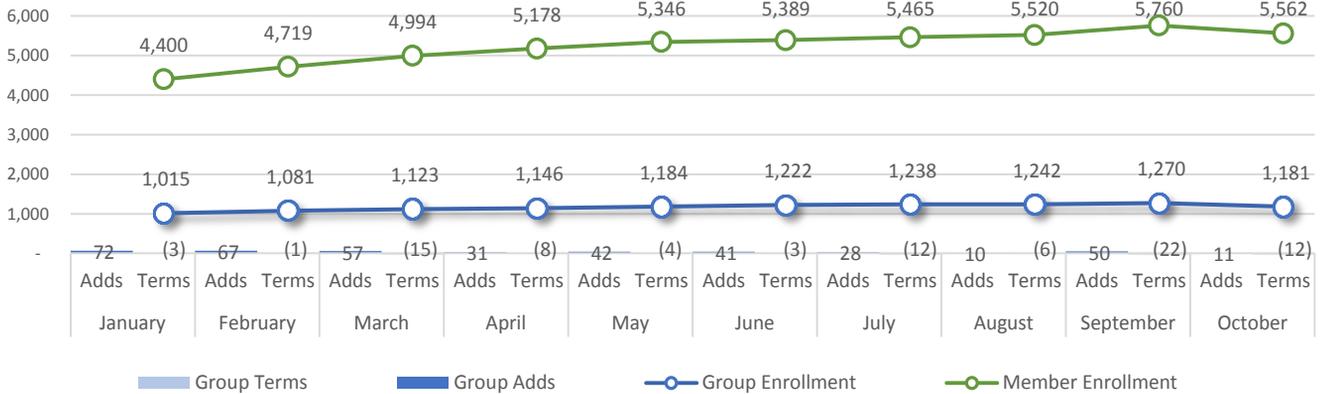### Enrolled Members by Carrier



- Delta Dental of Massachusetts (80%)
- Altus Dental (20%)

*** A member reconciliation effort undertaken by CCA has resulted in updates to historical enrollment figures*
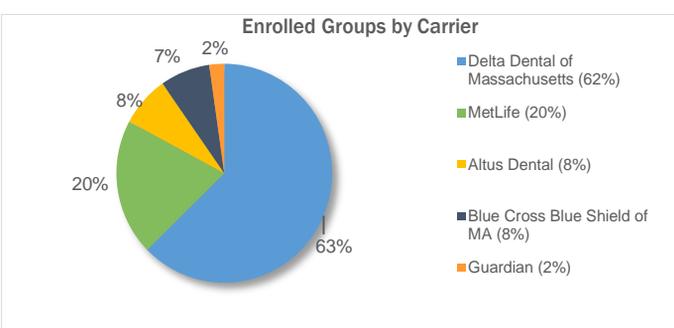
October 8, 2015*

**CCA Board Report Metrics**

*Reporting period through September 30th
Source: SBSB SHOP Database – October 1, 2015

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## Small Group Medical Enrollment**

| | January | February | March | April | May | June | July | August | September | October |
|---|---|---|---|---|---|---|---|---|---|---|
| Member Enrollment | 4,400 | 4,719 | 4,994 | 5,178 | 5,346 | 5,389 | 5,465 | 5,520 | 5,760 | 5,562 |
| Group Enrollment | 1,015 | 1,081 | 1,123 | 1,146 | 1,184 | 1,222 | 1,238 | 1,242 | 1,270 | 1,181 |
| Adds | 72 | 67 | 57 | 31 | 42 | 41 | 28 | 10 | 50 | 11 |
| Terms | (3) | (1) | (15) | (8) | (4) | (3) | (12) | (6) | (22) | (12) |

Legend: Group Terms · Group Adds · Group Enrollment · Member Enrollment

### Enrolled Groups by Metallic Tier

| Platinum | Gold | Silver | Bronze |
|---|---|---|---|
| 373 | 338 | 388 | 82 |

### Enrolled Groups by Carrier

- Neighborhood Health Plan (38%)
- Harvard Pilgrim Health Care (24%)
- Tufts Health Plan (11%)
- Tufts Health Plan - Network Health (8%)
- Blue Cross Blue Shield of MA (6%)
- Health New England (4%)
- Fallon Community Health Plan (4%)
- Boston Medical Center HealthNet Plan (3%)
- Minuteman Health (2%)

Pie values: 38%, 24%, 11%, 8%, 6%, 4%, 4%, 3%, 2%, 0%

## Small Group Dental Enrollment**

| | January | February | March | April | May | June | July | August | September | October |
|---|---|---|---|---|---|---|---|---|---|---|
| Member Enrollment | 85 | 150 | 195 | 270 | 341 | 393 | 437 | 507 | 579 | 534 |
| Group Enrollment | 16 | 27 | 39 | 58 | 78 | 93 | 105 | 118 | 129 | 124 |
| Adds | 10 | 16 | 18 | 21 | 20 | 16 | 13 | 15 | 11 | 5 |
| Terms | (1) | (5) | (6) | (2) | (0) | (1) | (1) | (2) | (0) | (0) |

Legend: Group Adds · Group Terms · Group Enrollment · Member Enrollment

### Enrolled Groups by Metallic Tier

| High | Low | Pediatric |
|---|---|---|
| 76% | 23% | 1% |

### Enrolled Groups by Carrier

- Delta Dental of Massachusetts (62%)
- MetLife (20%)
- Altus Dental (8%)
- Blue Cross Blue Shield of MA (8%)
- Guardian (2%)

Pie values: 63%, 20%, 8%, 7%, 2%

*Note:*
- *October counts do not include BCBS membership and reference a subset of data resulting in preliminary enrollment counts.*
- *Group adds and terms represent a point-in-time snapshot of small group membership and may not include membership retroactivity.*

** *A member reconciliation effort undertaken by CCA has resulted in updates to historical enrollment figures*