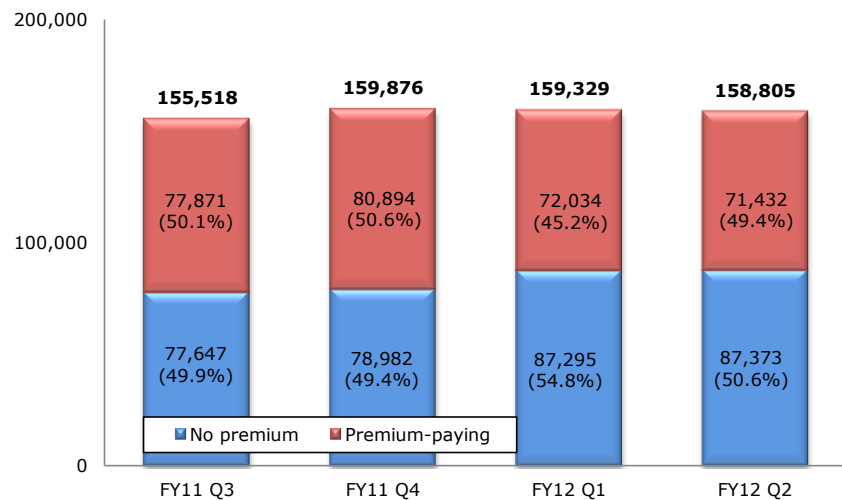


I. Commonwealth Care

Overall Commonwealth Care membership remained steady in Q2FY12, compared to Q1FY12. Network Health and CultiCare have continued to increase membership since the beginning of FY12, due to the new program rules implemented in July that resulted in PT1 membership shifting to lower cost plans. Network Health, for the 2nd straight quarter, has remained the largest health plan in Commonwealth Care.

CommCare Chart 1: Quarterly total enrollment for FY12 Q2

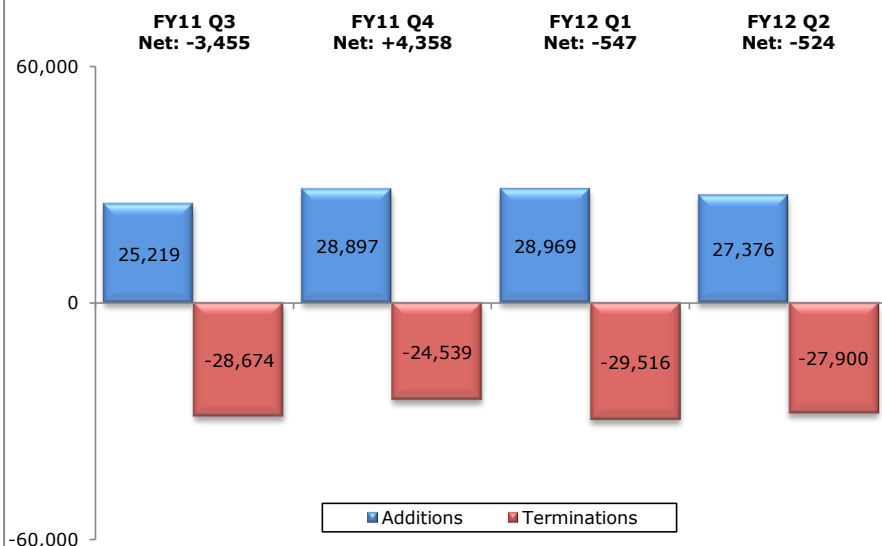
Net enrollment remained steady following a slight increase between the third and fourth quarters of FY11. Percentage enrollment by non-premium paying members returned to historical levels after increasing by approximately 5% in FY12 Q1.



CommCare Chart 2: Quarterly Additions/Terminations (excluding plan changes) for FY12 Q2

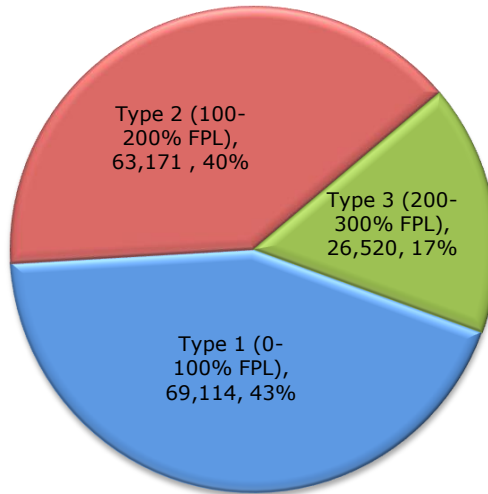
While the number of gross terminations decreased slightly in FY12 Q2, net enrollment continued to decline in FY12 Q2.

Gross additions remained within the historical range.



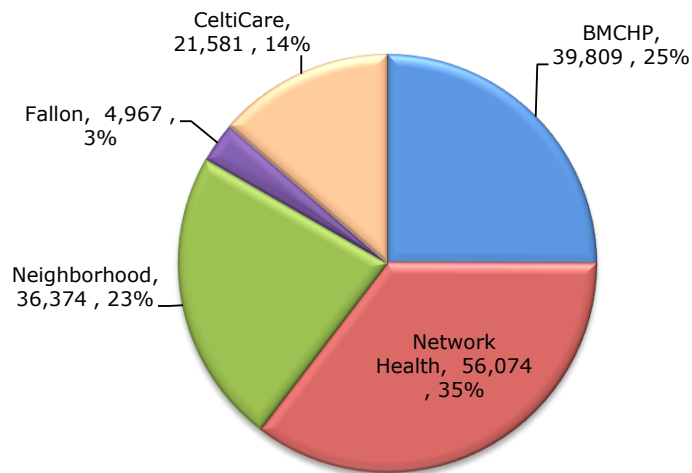
**CommCare Chart 3:
Enrollment by Plan Type for
FY12 Q2**

The percentage of members by Plan Type has not changed significantly.



**CommCare Chart 4:
Enrollment by MMCO for
FY12 Q2**

Percentage enrollment in CeltiCare and Network Health increased slightly again in FY12 Q2, while percentage enrollment in BMCHP and NHP declined by approximately 3% and 2% respectively.



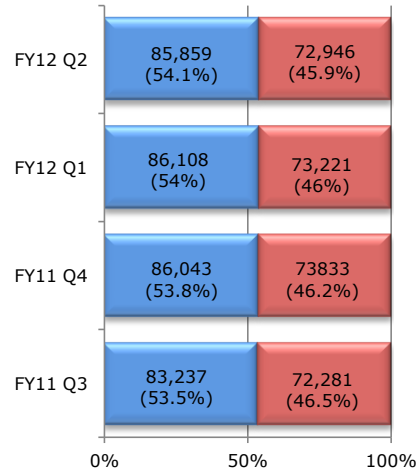
**CommCare Chart 5:
A. Quarterly enrollment by
gender for FY12 Q2**

Membership by gender remains consistent.

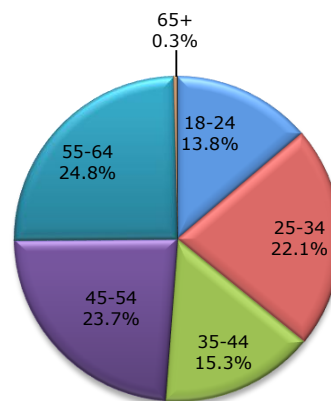
B. Enrollment by age for FY12 Q2

Enrollment by individuals age 18-24 decreased slightly since FY12 Q1. Percentage enrollment by other age cohorts did not change significantly.

Members



Members



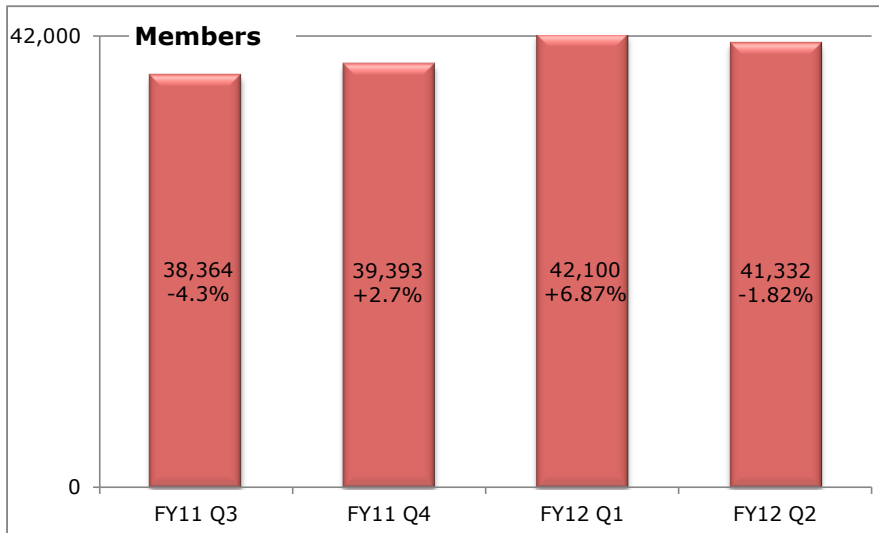
II. Commonwealth Choice

As of December 2011, there were 41,332 paid members (28,409 paid subscribers and 12,923 dependents). Enrollment decreased slightly from the previous quarter by 768 members. This can be attributed to the closed enrollment period of the non-group market that is now in effect.

On November 1, 2011, Boston Medical Center HealthNet Plan (BMCHP) became the eighth carrier to participate in Commonwealth Choice. BMCHP is now available for Non-Group Individuals and Families, Voluntary Plan participants, and Business Express employers. Subsequent reports will provide enrollment statistics for BMCHP.

**CommChoice Chart 1:
Quarterly total enrollment for
FY12 Q2**

Total enrollment decreased slightly in FY12 Q2, but remains slightly above historical levels.

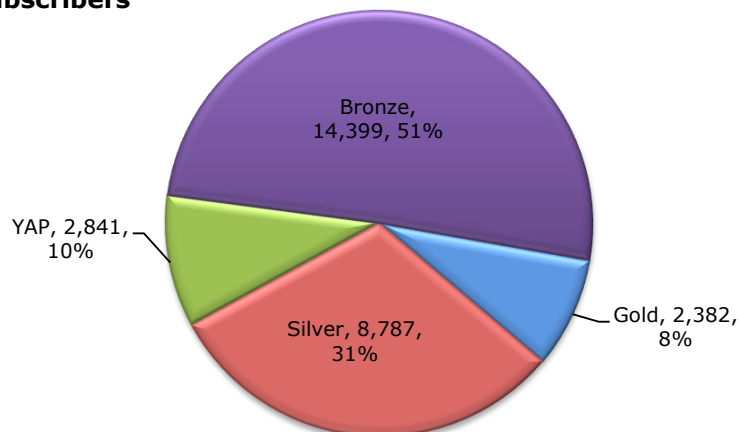


**CommChoice Chart 2:
Enrollment by Benefit Level
for FY12 Q2**

Percentage enrollment in Bronze level plans continued to increase in FY12 Q2 while enrollment in YAP plans declined slightly since FY12 Q1.

The Bronze tier continues to retain roughly half of total membership.

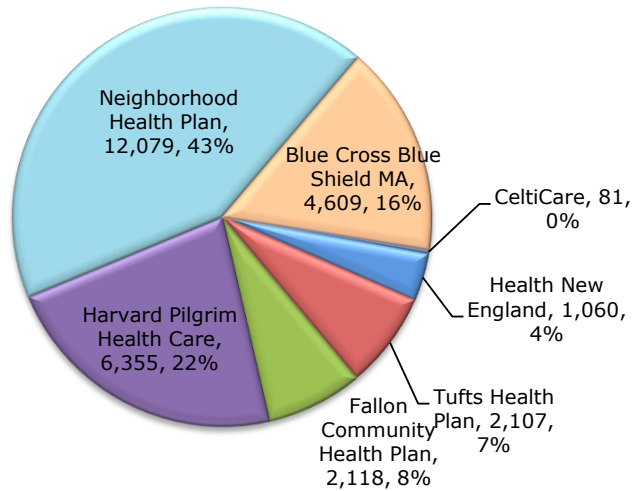
Subscribers



**CommChoice Chart 3:
Enrollment by Health Plan for
FY12 Q2**

The percentage of subscribers enrolled in BCBSMA decreased slightly since FY11 Q4 while enrollment in NHP increased by approximately 4%. Enrollment in the other plans has not changed significantly.

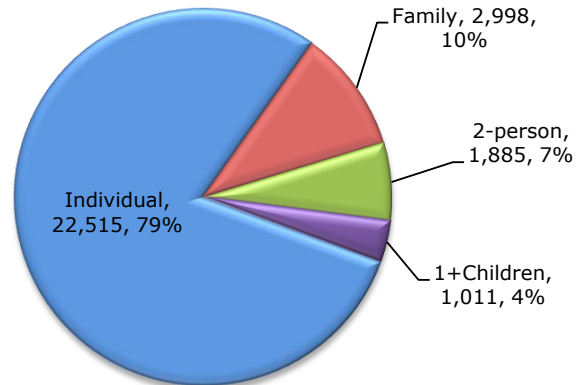
Subscribers



**CommChoice Chart 4:
Enrollment by Rate Basis
Type for FY12 Q2**

Individual coverage remains the top-selling rate basis type by far.

Subscribers

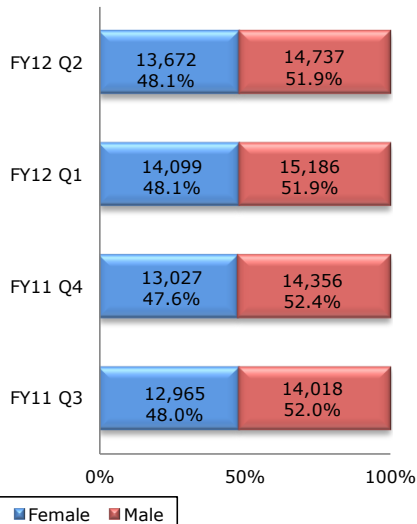


**CommChoice Chart 5:
A: Quarterly enrollment by
gender for FY12 Q2**

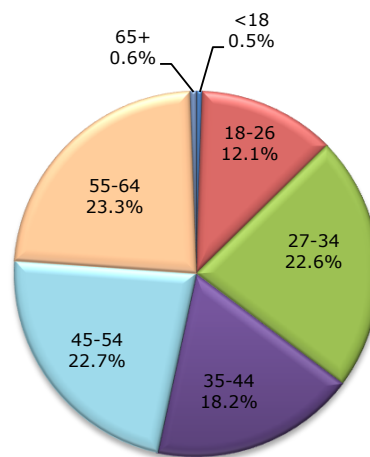
Subscribership by gender remains consistent.

**B: Enrollment by age for
FY12 Q2**

Percentage enrollment by age has not changed significantly since FY12 Q1. The majority of members continue to be younger - 53% are under age 45.

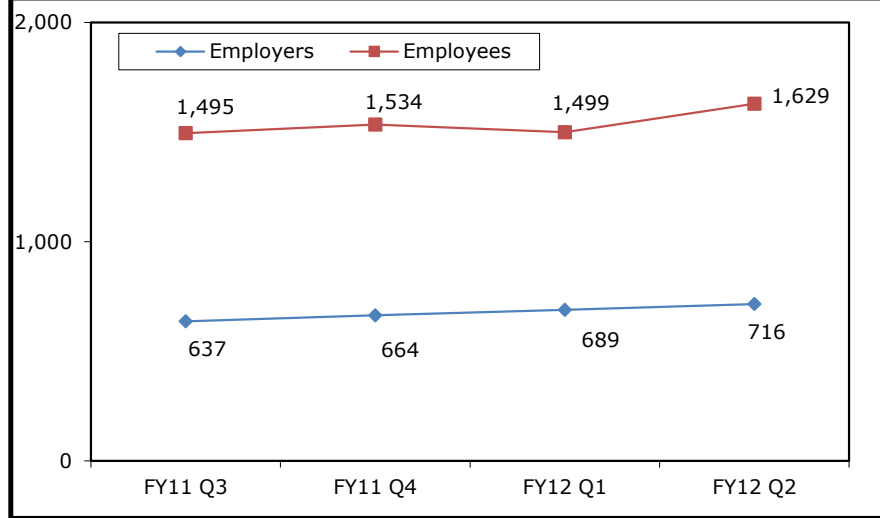


Subscribers



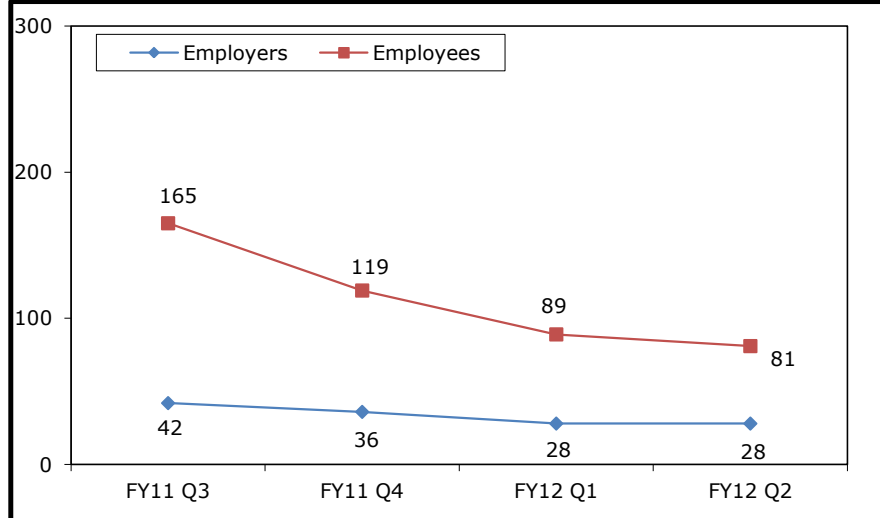
CommChoice Chart 6: Quarterly Voluntary Plan Enrollments for FY12 Q2

Employee participation in the Voluntary Plan increased by almost 9% in FY12 Q2. Employer participation also increased by approximately 4%.



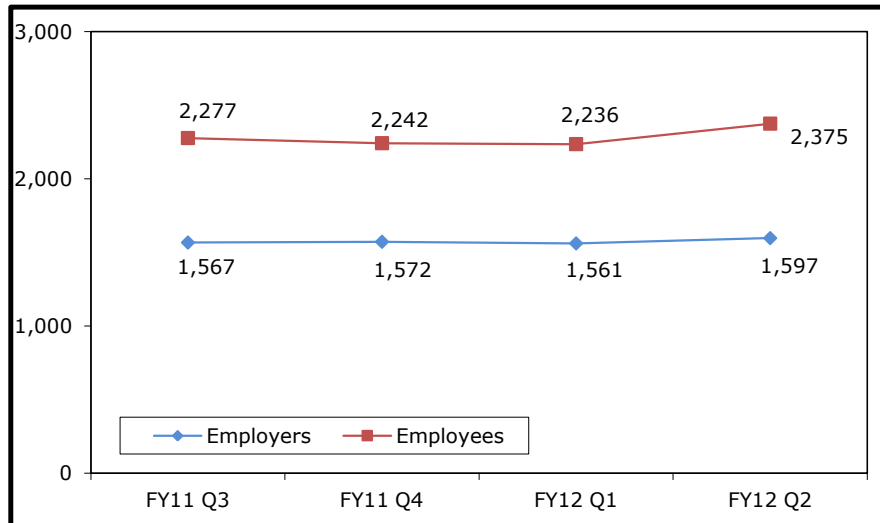
CommChoice Chart 7: Quarterly Contributory Plan Enrollments for FY12 Q2

Contributory Plan employee participation declined slightly in FY12 Q2. Enrollment has continued to slow since new enrollment was frozen in February 2010 and employers have the option to renew into Business Express.



CommChoice Chart 8: Quarterly Business Express Enrollments for FY12 Q2

Employer and employee participation in Business Express grew slightly since FY12 Q1.



**CommChoice
 Chart 9: Quarterly
 Enrollment by
 Product Type for
 FY12 Q2**

Non-group enrollment continues to retain roughly three-quarters of total membership. Enrollment in the other products did not change significantly since FY12 Q1.

