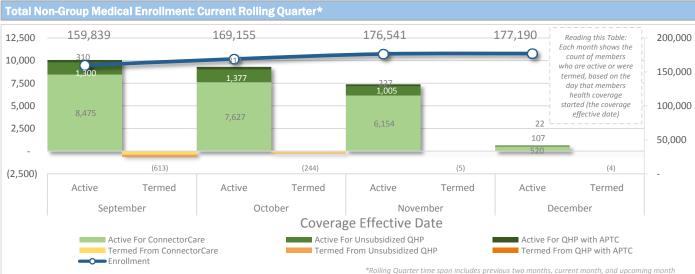
November 12, 2015*

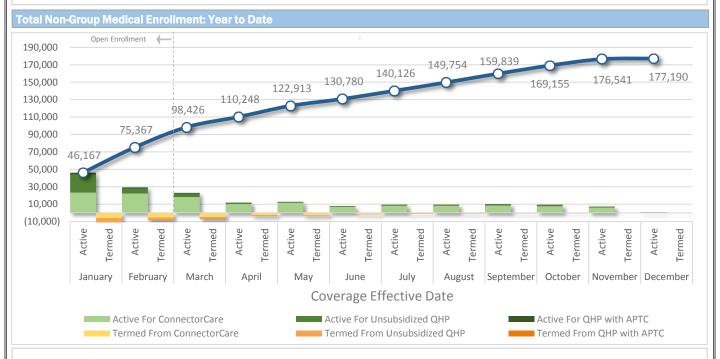
CCA Board Report Metrics

*Reporting period through October 31th Source: Dell Financial Management System (FMS) – November 2, 2015





- "Active" is defined as the number of effectuated members based on when their coverage starts (coverage effective date), including those who have been retro- or are prospectively-enrolled. For example, a member who enrolls in March for a policy starting April 1 will appear in the April active count.
- "Termed" is defined as the number of members who have left coverage based on when their coverage started (coverage effective date), including those who have been
 retro- or prospectively-termed. For example, a member enrolled in a policy with a March 1 coverage effective date who then terminates coverage in July will appear in the
 March termed count.
- The enrollment line shows the cumulative number of effectuated members, as of the date of this report.



- 177,190 individuals are enrolled in non-group medical coverage
 - These members are enrolled in Unsubsidized QHP (38,551), Subsidized QHP with APTC (7,489), and ConnectorCare (131,150) medical plans
- 38,787 individuals have left non-group medical coverage this year
 - These members were enrolled in Unsubsidized QHP (12,313), Subsidized QHP with APTC (1,894) and ConnectorCare (24,580) medical plans

Note: This report is based on the latest available membership information as it appears in the CCA Financial Management System. Normal member activity (e.g., retroactive enrollment, account changes) may result in adjustments to figures reported in prior versions of the Board Report Metrics.

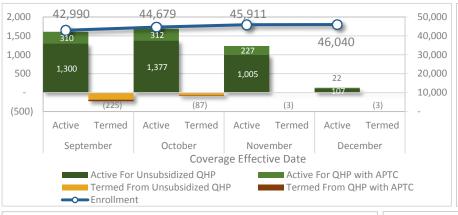
November 12, 2015*

CCA Board Report Metrics

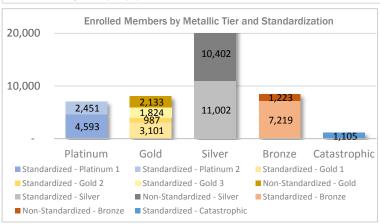
*Reporting period through October 31th
Source: Dell Financial Management System (FMS) – November 2, 2015

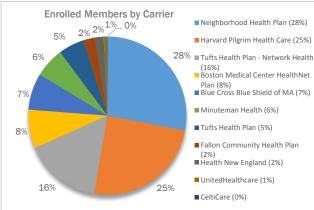


Non-Group Medical Enrollment - Unsubsidized QHP and APTC

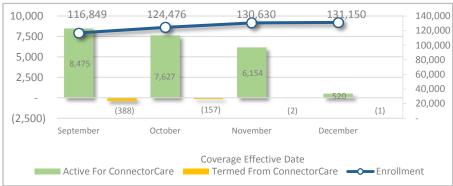


- 46,040 individuals are enrolled in non-group medical Unsubsidized QHP (38,551) or QHP with APTC (7,489) plans.
- 46% of enrolled Unsubsidized QHP and APTC members have selected a Standardized or Non-Standardized Silver plan.
- 53% of members are enrolled in either Neighborhood Health Plan or Harvard Pilgrim Health Care, with all other carriers each representing less than 20% of the enrolled population.

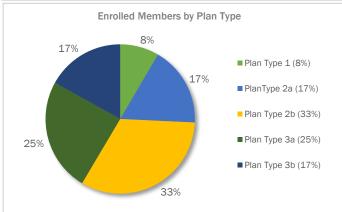


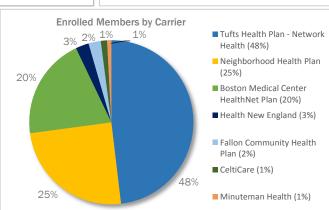


Non-Group Medical Enrollment - ConnectorCare



- 131,150 individuals are enrolled in non-group medical ConnectorCare plans.
- 92% of enrolled ConnectorCare members have selected plan types 2 and 3.
- 93% of members are enrolled in one of three carriers: Tufts Health Plan – Network Health (48%), Neighborhood Health Plan (25%) and Boston Medical Center HealthNet (20%).





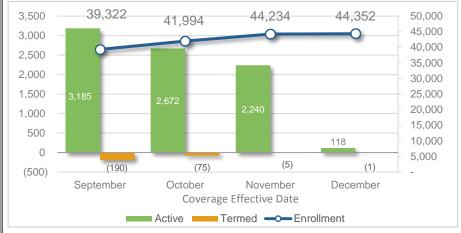
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CCA Board Report Metrics

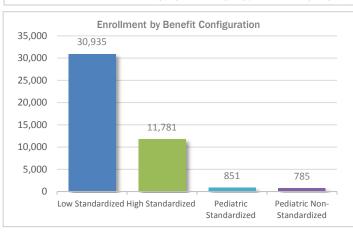
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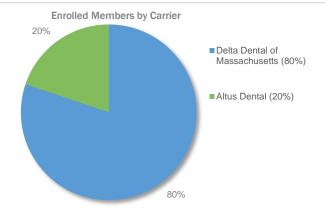


Non-Group Dental Enrollment



- 44,352 individuals are enrolled in non-group dental plans.
- 70% of enrolled dental members have selected Low Standardized plans.
- 80% of these individuals are enrolled in Delta Dental of Massachusetts plans, with Altus Dental representing the remaining enrolled population.





November 12, 2015* **CCA Board Report Metrics** Small Group Medical Enrollment** 5,599 5,389 5,465 5,178 5,346 5,520 6,000 4,994 4,719 О 4.400 5,000 0 4,000 3,000 1,270 1,248 1,123 1.146 1,184 1,222 1,238 1,242 1,189 2,000 1,081 1,015 1,000 42 (4) (1) (15) 31 (8) 41 (3) 28 (12) 50 (22) 12 (21) (6) (15)10 Adds Terms November January February March April May June July August September October - Member Enrollment Group Terms Group Adds - Group Enrollment **Enrolled Groups by Metallic Tier Enrolled Groups by Carrier** ■ Neighborhood Health Plan 400 (39%) ■ Harvard Pilgrim Health Care 4% 4% (24%)■ Tufts Health Plan (11%) 300 59 39% ■ Tufts Health Plan - Network Health (8%) 200 8% ■ Blue Cross Blue Shield of MA 340 (5%) ■ Health New England (4%) 100 ■ Fallon Community Health 11% Plan (4%) ■ Boston Medical Center 0 HealthNet Plan (3%) ■ Minuteman Health (2%) Gold Platinum Silver Bronze 24% Small Group Dental Enrollment** 600 482 409 500 556 559 365 313 400 242 300 167 122 124 126 123 200 113 100 88 73 53 \circ 100 15 10 18 16 11 (6)(0)(2)(1) (1)(2) (0)(100)Adds Terms Adds Terms January February March April Mav lune July August September October November Group Adds Group Terms Member Enrollment **Group Enrollment Enrolled Groups by Metallic Tier Enrolled Groups by Carrier** 76% 2% 8% Delta Dental of Massachusetts (63%) ■MetLife (19%) Altus Dental (8%) 19% 23% ■Blue Cross Blue Shield of MA (8%) 64% 1% ■Guardian (2%) High Low Pediatric

Note:

- · November counts do not include BCBS membership and reference a subset of data resulting in preliminary enrollment counts
- · Group adds and terms represent a point-in-time snapshot of small group membership and may not include membership retroactivity.